# The High EQ Leader - Beyond **Management to Transformational** Leader





## COURSE CONTENT

LEARNING OUTCOME Upon completion of this course, participants

- · Shifted their mindset about their role and capacity to lead, grow and inspire their people;
- Been empowered with tools and the confidence to engage and empower their staff;
- Have developed a greater sense of personal purpose in their career;
- Learned techniques to increase physical and mental energy and stamina; and
- Gained access to other professionals in leadership roles and their career advice;

### **AUDIENCE**

will have:

Middle to senior management level staff, project and program managers, change leaders and champions.

This workshop covers the following topics:

- The difference between leading and managing;
- ▼ The difference between extrinsic versus intrinsic motivation and how to use this knowledge to create engaged staff;
- Transformational versus transactional leadership;
- **♂** The skills and attributes of a transformational leader:
- How to develop the emotional intelligence of a transformational leader:
- Applying inspirational motivation;
- Leadership styles and developing versatility as a leader:
- ▼ The beliefs and values of transformational leaders:
- The 4 steps to influence;
- Techniques for establishing rapport and creating idealised influence;
- Understanding and working to deliver stakeholder outcomes;
- Exercising empathy as a pathway to influence;
- Fostering a culture of innovation; and
- Modelling the values of servant leadership.

#### COMPLETION

Issue of Certificate of Completion



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#### **COURSE STRUCTURE**

#### 2 Days

- · Face-to-Face, or
- Virtual delivery